

SALES REPRESENTATIVE / Miami and South Florida

Architex, a leader in design-centered commercial textiles is seeking a sales representative in Miami and South Florida.

Architex is a leading contract textile line providing solutions for hospitality, commercial and healthcare venues for more than 30 years. By blending innovative design and technology, Architex creates inspiring products in an array of applications. Its broad product offerings include upholstery, performance and cubicle fabrics as well as drapery, polyurethanes and vinyl. The company has built a solid reputation by presenting world-class products, marketing programs and brand recognition with exemplary service. The sales team, partnered with its back up sales support, is peerless and top of class in the industry.

As a Sales Representative at Architex you will contribute to the company's success in the following ways:

- * Developing and delivering presentations to architects, designers, purchasing agents in the Commercial sector
- * Selling within the Commercial market sector
- * Generating solutions and quotes for clients
- * Creating and closing sales
- * Prospecting new accounts
- * Managing current accounts to ensure company and client satisfaction
- * Handling day-to-day customer care together with your back up team

Architex is an extremely professional, quality-oriented organization which seeks to hire only the best in their chosen fields. This position is to be based out of Miami with surrounding territory. The candidate will need to be a motivated self-starter with a hunter mentality, while maintaining a polished image that is in line with the company's mission and values. For consideration, you must have at least 2 years sales experience, preferably in the contract furnishings industry. Respected relationships with key accounts are valuable to our consideration.

Compensation:

- * Competitive Salary with Base + Commission
- * Medical, Dental and Vision, Life Insurance
- * 401K
- * Paid Vacation
- * Expense Account

Seriously qualified candidates for this career position in an important, growth-oriented, stable company, recognized for quality and brand leadership in multiple sectors of the textile industry including: hospitality, corporate, healthcare and education who can seriously contribute to its success, may email resume to Lauren Williams, VP of Product Marketing at careers@architex-ljh.com Visit our website at www.architex-ljh.com to view our products.

Architex is an Equal Opportunity Employer.